

China Sourcing & Supply Chain Partner for Industrial OEMs

BONSHIN Sourcing & Engineering Co., Ltd. supports industrial equipment manufacturers with supplier development, custom component sourcing and supply-chain management in China.

Established in 2005 and based in Qingdao, we coordinate projects from requirement review and supplier evaluation through sampling, serial production and export.

2005

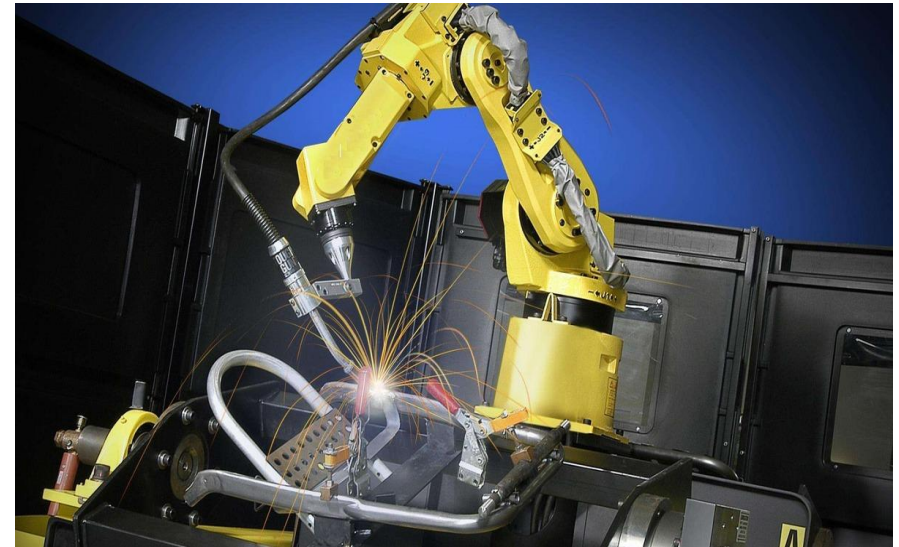
Established

Qingdao

China base

20+ Years

Industrial sourcing



Your China Supply Partner

Customers typically place orders with BONSHIN. We manage purchasing from individual Chinese suppliers and coordinate production follow-up, quality control, consolidation and export logistics.



Why BONSHIN

Supplier evaluation, cost comparison and ongoing coordination around your requirements.

01 Technical Fit

Capability against your requirements

We assess equipment, relevant project experience, engineering support and testing capabilities against your requirements.

02 Cost Competitiveness

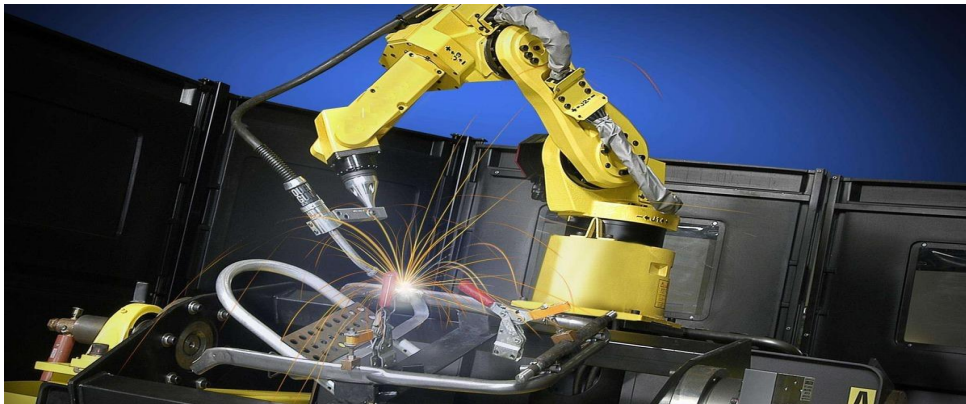
Price and total sourcing cost

We compare supply options against agreed technical and quality requirements, with a focus on cost competitiveness and dependable cooperation over time.

03 One Point of Contact

Orders and supplier coordination

Work through one China-side contact for supplier communication, order follow-up and issue resolution.



BONSHIN | China sourcing · supplier development · supply-chain management

Working With BONSHIN

- Place your orders with BONSHIN.
- You retain final approval of suppliers and samples.
- We coordinate supplier investigations and corrective actions, keeping you informed of progress.

Sourcing Scope and Capabilities

Supplier selection follows your drawings, materials, process requirements and quality criteria.



Hydraulic Components

Power units and related components

Product and Application Areas

- Hydraulic and fluid power components
- Industrial equipment and machinery
- Automotive systems and components
- Building, door and loading systems

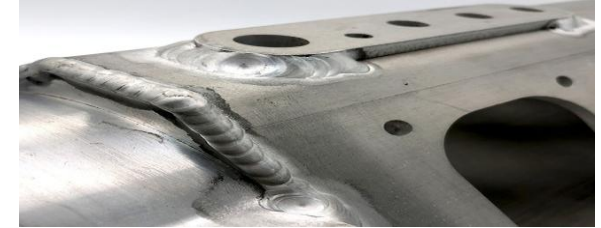


Manufacturing Processes

Capabilities provided by selected manufacturing partners

Manufacturing Capabilities

- Precision machining and custom metal components
- Welded steel structures and metal fabrication
- Sheet-metal components and fabricated assemblies



Custom Components

Parts sourced to drawings and specifications

Representative Products

Hydraulic power units, hoses, machined parts, electrical enclosures, PU bumpers, nylon sliding blocks, plastic rollers and PVC sealing profiles.

From HPU Sourcing to a Multi-Category Supply Program

A European industrial OEM with a growing sourcing program for loading-bay equipment.



Loading-bay application illustration

Customer and Initial Need

A European industrial equipment OEM sought lower total landed costs and a more responsive supply partner for hydraulic power units (HPUs).

BONSHIN's Role

We screened suppliers, compared quotations, visited suppliers with the customer, held technical reviews, and coordinated samples and testing. We recommended suppliers for customer approval, then managed purchasing and ongoing supply coordination.

Results

The program achieved lower total landed costs and improved supplier responsiveness. Following qualification, the customer gradually shifted sourcing for several high-volume HPU models to Chinese suppliers while continuing to work with selected European suppliers.

3–4

HPU models in serial production

250+

active SKUs across loading-bay equipment models

17–20

Chinese suppliers coordinated

4–5 yrs

ongoing cooperation

Program Expansion

The customer subsequently added new sourcing requirements, expanding the program to platform assemblies, fabricated structures, hydraulic hoses, machined parts, electrical enclosures, seals and other components.

All figures relate to this single customer program. Counts and duration are approximate and reflect the program status as of 2026.

From Requirements to Export Coordination

BONSHIN coordinates the process. You retain final approval of suppliers and samples.

01 Define Requirements

Review drawings, specifications, volumes, quality expectations and delivery targets; clarify missing information.

02 Evaluate Suppliers

Assess manufacturing capabilities, relevant experience, quotations and engineering support; conduct factory reviews as appropriate.

03 Sampling and Testing

Coordinate samples, testing and necessary modifications. The customer approves suppliers and samples before serial production.

04 Orders and Production

Receive customer orders, place orders with suppliers, and follow production progress and agreed changes.

05 Quality and Corrective Actions

Use product-specific checks: supplier records, photographs, periodic factory inspections and sampling as appropriate. Coordinate supplier corrective actions and follow up on reported issues.

06 Consolidation and Export

Coordinate supplier shipments, consolidation, export documentation, customs clearance and transport arrangements under the agreed order terms.

Supplier Development · Technical Coordination · Supply Chain Management



Share Your Sourcing Requirements

Send us a drawing, specification, sample details or a short sourcing brief.

Start With

- Drawing, specification or sample details
- Expected quantity
- Target delivery date
- Current sourcing issue or objective

Where Available, Also Include

- Drawing revision and material specifications
- Surface finish and key quality requirements
- Inspection or testing requirements
- Annual demand and typical order quantities

What Happens Next

We review the available information, clarify missing requirements and assess suitable sourcing options. We then recommend practical next steps for supplier evaluation, sampling and qualification.



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